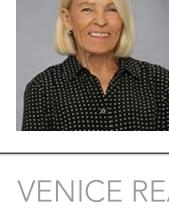


310.773.6945 ... <u>VeniceDigs.com</u>



OCTOBER 2019 the pulse of what's happening and what's

"VENICE STYLE"

edited by CJ Cole

\$1,545,000

\$1,599,300

new with Venice, California real estate

VENICE REAL ESTATE MARKET UPDATE

SINGLE FAMILY SALES SEPTEMBER 2019 BDM BTH LOT SZ SALE PRICE STREET SQ FT YR BLT

434 VENICE WAY

832 ROSE AVE

850 SUPERBA AVE

2175 \$1,221,000 2 2 1025 1952 826 FLOWERAVE 4397 \$1,493,000 3 3 1466 1946 537 28TH AVE \$1,500,000 3 1183 1942 4000 525 28TH AVE 4300 \$1,515,000 2 898 1948

4

2

3

1

2023

664

1941

1923

6250

3327

652 BROADWAYST		3	4	4269	2019	5200	\$1,650,000
2338 FREY AVE		2	2	1358	1948	3604	\$1,805,000
1046 AMOROSO PL		3	3	2080	1946	5867	\$1,932,050
727 SUPERBA AVE		3	3	1312	1920	3399	\$1,995,000
45 BROOKS AVE 2		2	3	2203	2013	1899	\$2,045,000
1068 VAN BUREN AVE		3	3	1877	1959	2893	\$2,225,000
1137 INDIANA AVE		4	3	2530	2019	5000	\$2,300,000
712 WOODLAWN AVE		3	2	1573	1911	4187	\$2,500,000
927 SUPERBA AVE		3	3	2950	1924	3400	\$3,173,000
1060 PALMS BLVD		4	5	4056	2017	6062	\$3,360,000
TOTAL SALES							\$31,858,350
AVERAGE SALES PRICE							\$1,991,147
AVERAGE \$ / SF							\$1,012
	AL INC	OME	SAL	ES SE	PTEM	BER 2019	
AVERAGE \$ / SF	AL INC	OME BDM	SAL	ES SE	PTEMI YR BLT	BER 2019 LOT SZ S/	,
AVERAGE \$ / SF RESIDENTIA							,
AVERAGE \$ / SF RESIDENTIA STREET	UNITS	BDM	BTH	SQ FT	YR BLT	LOT SZ SA	ALE PRICE
AVERAGE \$ / SF RESIDENTI STREET 1517 LINDEN AVE	UNITS 2	BDM 4	BTH 3	SQ FT 2574	YR BLT 1950	LOT SZ S <i>i</i> 5403	ALE PRICE \$1,150,000
AVERAGE \$ / SF RESIDENTI STREET 1517 LINDEN AVE 522 BROADWAY ST	UNITS 2 4	BDM 4 4	BTH 3 4	SQ FT 2574 1440	YR BLT 1950 1956	LOT SZ S/ 5403 5199	ALE PRICE \$1,150,000 \$1,750,000
AVERAGE \$ / SF RESIDENTI STREET 1517 LINDEN AVE 522 BROADWAY ST 520 ALTAIR PL	UNITS 2 4 2	BDM 4 4 3	BTH 3 4 3	SQ FT 2574 1440 1048	YR BLT 1950 1956 1912	LOT SZ SA 5403 5199 2707	\$1,150,000 \$1,750,000 \$1,750,000 \$1,875,000 \$1,930,000
AVERAGE \$ / SF RESIDENTI STREET 1517 LINDEN AVE 522 BROADWAY ST 520 ALTAIR PL 510 RIALTO AVE	UNITS 2 4 2 2	BDM 4 4 3 6	BTH 3 4 3 2	SQ FT 2574 1440 1048 1928	YR BLT 1950 1956 1912 1963	5403 5199 2707 2550	\$1,150,000 \$1,750,000 \$1,750,000 \$1,875,000
AVERAGE \$ / SF RESIDENTI STREET 1517 LINDEN AVE 522 BROADWAY ST 520 ALTAIR PL 510 RIALTO AVE 487 CARROLL AVE	UNITS 2 4 2 2	BDM 4 4 3 6	BTH 3 4 3 2	SQ FT 2574 1440 1048 1928	YR BLT 1950 1956 1912 1963	5403 5199 2707 2550	\$1,150,000 \$1,750,000 \$1,875,000 \$1,830,000 \$2,600,000

CONDOMINIUM SALES | SEPTEMBER 2019 SALE PRICE STREET BDM BTH SQ FT YR BLT 22 NAVY ST #304 \$1,295,000 2 1128 1973 2 625 MILDRED AVE 1980 \$1,650,000 3 1981 TOTAL SALES \$2,945,000 AVERAGE SALES PRICE \$1,472,500

COMMERCIAL SALES SEPTEMBER 2019 STREET YR BLT LOT SZ SALE PRICE 606-610 VENICE BLVD \$51,750,000 72877 1987 90627 Copyright © 2019 CJ COLE. All Rights Reserved. Sales are for all of Venice and do not necessarily represent sales of CJ Cole. Information is compiled from CoreLogic and the MLS/CLAW. Sources are deemed reliable; however, no representation of any kind is made as to its accuracy VIEW THE VENICE PROPERTY SALES FOR THE PAST 20 YEARS September Single Family Home Sales Comparison with Previous Month and a Year

1,500,000 1,000,000

3,000,000 2,500,000 2,000,000 Average SFR Sale Price

SEPT 2018 AUG 2019 SEPT 2019

Single Family Homes Sold

TOT SALES \$

4,500,000

4,000,000

3,500,000

3,000,000

NOV

2018

Venice Single Family Home Sales Trends ...

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2018

\$150,000,000

\$125,000,000

\$100,000,000

\$75,000,000

\$50,000,000

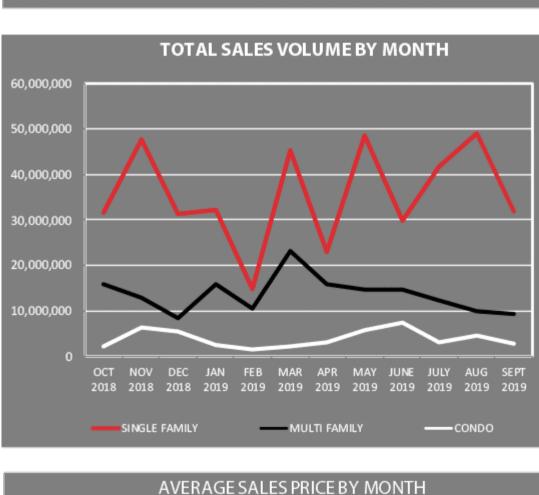
\$25,000,000

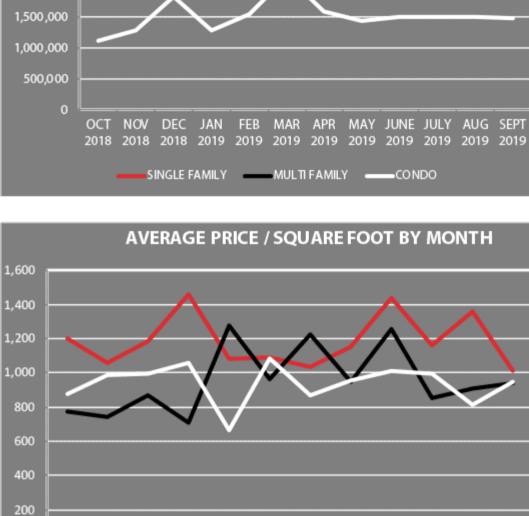
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50,000,000 1,500 40,000,000 1,200 30,000,000 20,000,000 10.000.000 300

AVG SALES \$

2019 2018 2019 2019 2019 2018 2018 2019 2019 2019 2019





2018 2019 2019 2019 2019 2019

SINGLE FAMILY MULTI FAMILY

TOTAL SALES VOLUME - SINGLE FAMILY HOMES BY QUARTER

Q1 Q2 Q3 Q4 Q1 Q2 Q3 (13 '13 '14 '14 '14 '15 '15 '15 '15 '16 '16 '16 '16 '16 '17 '17 '17 '17 '18 '18 '18 '18 '19 '19 '19 '19

2019 2019

-CONDO

2019

2019

NUMBER SOLD - SINGLE FAMILY HOMES BY QUARTER 70 60 40 30 20 Q3 Q4 Q1 Q2 Q3 Q4 Q1 AVERAGE SALES PRICE - SINGLE FAMILY HOMES BY QUARTER \$2,800,000 \$2,600,000 \$2,400,000 \$2,200,000 \$2,000,000 \$1,800,000 \$1,600,000 \$1,400,000 \$1,200,000 \$1,000,000 Q1 Q2 Q3 Q4 Q1 Q2 Q3 (13 '13 '14 '14 '14 '15 '15 '15 '15 '16 '16 '16 '16 '16 '16 '17 '17 '17 '18 '18 '18 '18 '19 '19 '19 '19 AVERAGE \$ PER SQ FT - SINGLE FAMILY HOMES BY QUARTER

JUST LISTED ... FOR SALE 13105 VENICE BOULEVARD. VENICE ADJACENT

> dipped10.6% below last month (\$2,227,841) and 22.0% below last September (\$2,552,500), the average price per square foot (\$1,362) increased 34.5% from last month (\$1,012) and 11.4% from the September 2018 figure (\$1,223) ... Link to the report ... Download the report

Meet My New Company ... The Agency ...

My focus is VENICE ... only VENICE !!!

310.773.6945 cj@cjcole.com

5' railings and walls create a private-feeling.

AVERAGE \$ / SQUARE FOOT

+ 36% Up from Last Month

+ 11% Up from Last Year

Decline ...

by all of its agents.

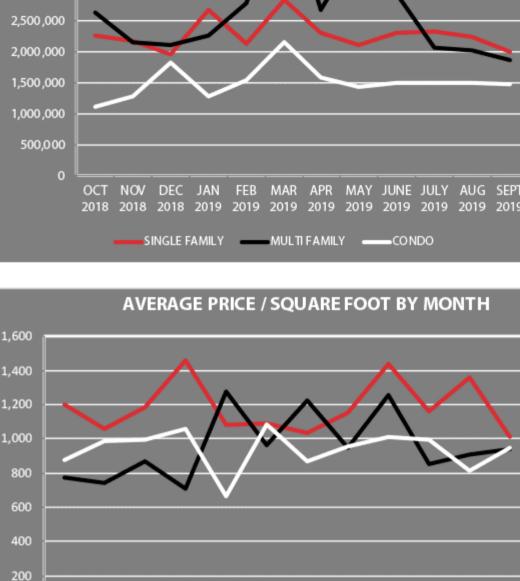
serve them with honesty and integrity, to commit my extensive knowledge of the market place to their benefit, to oversee the transaction to their benefit and to provide personalized one-on-one service. I strive to be the best real estate broker in Venice ... not the biggest.

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AVERAGE \$ / SF \$948 VACANT LAND SALES | SEPTEMBER 2019 LOT SZ SALE PRICE STREET \$2,800,000 214 SHERMAN CANAL 2850 Ago ...

500,000 AUG 2019 SEPT 2018 AUG 2019 SEPT 2019 #SALES AVG SALES \$ **Total SFR Sales Volume** Average SFR Price / Sq Ft

A Look at All of the Venice Property Sales Stats by Month for the Last Year ... NUMBER OF PROPERTIES SOLD BY MONTH 30 24 18 12 2019 SINGLE FAMILY MULTI FAMILY CONDO



\$1,400 \$1,300 \$1,200 \$1,100 \$1,000 \$900 \$800 \$700 \$600 Q1 Q2 Q3 Q4 Q1 Q2 Q3 13 '13 '13 '14 '14 '14 '15 '15 '15 '15 '16 '16 '16 '16 '17 '17 '17 '17 '18 '18 '18 '18 '19 '19 '19 '19

DOWNLOAD MY COMPLETE VENICE MARKET REPORT FOR MY EXPERT ANALYSIS OF THE CURRENT MARKET TRENDS IN VENICE REAL ESTATE SALES!!!

Download Venice Market Report

For a free & confidential expert broker opinion on your home's market value ... call me at 310.773.6945!!!

> **CLICK HERE FOR YOUR FREE Home Valuation**

ONE-OF-A-KIND ARCHITECTURAL VENICE LIVE | WORK !!!

Unique Opportunity to Live Where You Work

Known as the "Prototype," this Venice adjacent, architecturally-recognized home + studio was designed by Jonathan Davis. The loft-like living/eating/cooking space on the top opens up to sunlight, two terraces, ocean breezes and views from the back deck of sunsets on the Santa Monica Mountains. The bedrooms, consisting of a master + two more, are nestled on the second level. The ground floor working studio could also be additional living space for entertaining or guests. Every inch of the 2,100 square feet is used efficiently to provide ample room. Built-in walls of cabinets & shelves offer abundant storage. This unique home is made of green materials, incorporating ecologically sound and energy efficient technologies including zero VOC paints and finishes, flash water heating, radiant heat floors, wheat board paneling, cork and recycled rubber flooring, and photo-voltaic solar panels. The windowless front, thick glass, extra insulation,

Home: 2098 sf | Lot: 2500 sf | Year Built: 2005

Exclusively offered for sale ... \$1,695,000.

Average Price Per Square Foot Increases While Other Indices

While the average sale price for single-family homes (\$1,991,147) in September

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I want to officially welcome Dana Clark !!! My previous assistant is now a licensed Realtor® and is partnering with me in this challenging venture. Many of you know Dana from her past (and current) life as a hair stylist. As a Playa del Rey homeowner and Santa Monica

business woman, Dana will expand our expertise beyond the Venice boundaries.

Read more Meet My New Partner ... Dana Clark ...

Please watch and share my video to learn all about enjoying life in Venice!!!

AT VENICE BEACH LIVING ... The decision of home-ownership is a big one and I am dedicated to every one of my clients ... to

For more information on how I can help you with all your real estate needs, please visit <u>VeniceDigs.com</u> or give me a call at 310.773.6945. CJ COLE, ASSOCIATE BROKER

The Agency | 310 Washington Boulevard #804 | Venice | CA 90292

Website: VeniceDias.com DRE# 00960322 The information above is deemed reliable but not guaranteed. This is not intended as a solicitation if your property is currently listed. The information in this electronic mail message is the sender's business confidential and may be legally privileged. It is intended solely for the addressee(s). Access to this internet electronic mail message by anyone else is unauthorized. If you are not the intended recipient, any disclosure, copying, distribution or any action taken or omitted to be taken in reliance

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September 2019 Venice Property Sales ... See below for a list of all of the properties sold in Venice during September 2019 and the comparison chart.