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"VENICE STYLE" DECEMBER . 2014

the pulse of what's happening and what's new with Venice, California real estate

VENICE REAL ESTATE MARKET UPDATE



WISHING YOU A JOYOUS HOLIDAY AND A HAPPY & HEALTHY NEW YEAR !!!

... And thanks to all of you for your good wishes to Jay for a speedy recovery from West Nile Virus !!! Sorry to have been out-of-touch for the past three months ... please enjoy our abbreviated 'Venice Style' ... hoping to be back in full swing next month.

NOVEMBER 2014 VENICE PROPERTY SALES ...

See below for a list of all of the properties sold in Venice during November 2014 and the comparison chart.

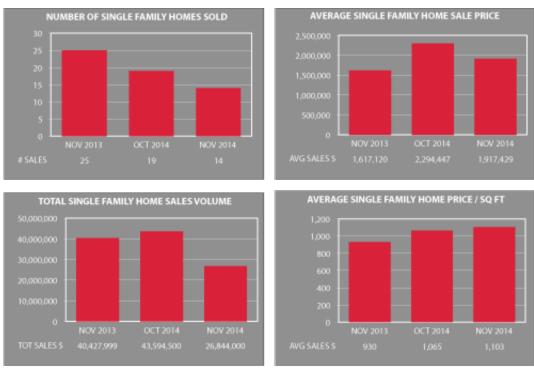
SI	NGLE FA	MILY	SALES	. NOVE	MBER.2	2014	
STREET		BDM	BTH	SQ FT	YR BLT	LOT SZ	SALE PRICE
AMOROSO PL		3	1	1125	1947	4332	\$950,000
LOUELLA AVE		2	1	888	1941	5452	\$1,170,000
CRESTMOORE PL		2	1	802	1922	2917	\$1,230,000
WESTMINSTER AVE		3	2	1452	1913	5205	\$1,565,000
WASHINGTON WAY		2	1	952	1925	4204	\$1,575,000
CLOY AVE		3	2	1238	1950	3597	\$1,575,000
VICTORIA AVE		3	3	2480	1923	4005	\$1,585,000
WESTMINSTER AVE		2	1	1011	1916	5202	\$1,750,000
SUPERIOR AVE		2	1	1234	1923	7806	\$1,750,000
APPLETON WAY		3	2	1492	1954	10924	\$2,225,000
PLEASANTVIEW AVE		3	3	2750	2014	4248	\$2,519,000
CARROLL CANAL		4	4	3151	2003	2851	\$2,750,000
SUNSET AVE		3	5	3156	2013	4801	\$3,050,000
EASTERN CANAL		3	3	2606	2004	2701	\$3,150,000
TOTAL SALES	~r						\$26,844,000
AVERAGE SALE PRI							\$1,917,429
AVERAGE \$ PER SQ	161						\$1,103
RESID	ENTIAL	INCON	/IE SAI	LES . NO	VEMBE	R.2014	۱.
RESID	ENTIAL # UNITS		AE SAI BTH	LES . NO SQ FT	VEMBE YR BLT	R . 2014 LOT SZ	SALE PRICE
STREET	# UNITS	BDM	BTH	SQ FT	YR BLT	LOT SZ	SALE PRICE
STREET RIALTO AVE	# UNITS 2	BDM 3	втн 2	SQ FT 1091	YR BLT 1953	LOT SZ 2624	SALE PRICE \$1,269,000
STREET RIALTO AVE WAVECREST AVE	# UNITS 2 2	BDM 3 2	BTH 2 2	SQ FT 1091 1118	YR BLT 1953 1922	LOT SZ 2624 2698	SALE PRICE \$1,269,000 \$1,705,000
STREET RIALTO AVE WAVECREST AVE LINDEN AVE	# UNITS 2 2 2	BDM 3 2 3	втн 2 2 3	SQ FT 1091 1118 2288	YR BLT 1953 1922 1952	LOT SZ 2624 2698 3909	SALE PRICE \$1,269,000 \$1,705,000 \$1,925,000
STREET RIALTO AVE WAVECREST AVE LINDEN AVE MARCO PL	# UNITS 2 2 2 3	BDM 3 2 3 3	BTH 2 2 3 3	SQ FT 1091 1118 2288 1728	YR BLT 1953 1922 1952 1923	LOT SZ 2624 2698 3909 6120	SALE PRICE \$1,269,000 \$1,705,000 \$1,925,000 \$2,300,000 \$2,560,450
STREET RIALTO AVE WAVECREST AVE LINDEN AVE MARCO PL WAVECREST AVE	# UNITS 2 2 3 3 3	BDM 3 2 3 3	BTH 2 2 3 3	SQ FT 1091 1118 2288 1728	YR BLT 1953 1922 1952 1923	LOT SZ 2624 2698 3909 6120	SALE PRICE \$1,269,000 \$1,705,000 \$1,925,000 \$2,300,000
STREET RIALTO AVE WAVECREST AVE LINDEN AVE MARCO PL WAVECREST AVE TOTAL SALES	# UNITS 2 2 2 3 3 3	BDM 3 2 3 3	BTH 2 2 3 3	SQ FT 1091 1118 2288 1728	YR BLT 1953 1922 1952 1923	LOT SZ 2624 2698 3909 6120	SALE PRICE \$1,269,000 \$1,705,000 \$1,925,000 \$2,300,000 \$2,560,450 \$9,759,450
STREET RIALTO AVE WAVECREST AVE LINDEN AVE MARCO PL WAVECREST AVE TOTAL SALES AVERAGE SALE PRI AVERAGE \$ PER SQ	# UNITS 2 2 2 3 3 3 CE 2 FT	BDM 3 2 3 3 6	BTH 2 3 3 5	SQ FT 1091 1118 2288 1728 3189	YR BLT 1953 1922 1952 1923 1908	LOT SZ 2624 2698 3909 6120 2698	SALE PRICE \$1,269,000 \$1,705,000 \$1,925,000 \$2,300,000 \$2,560,450 \$9,759,450 \$1,951,890
STREET RIALTO AVE WAVECREST AVE LINDEN AVE MARCO PL WAVECREST AVE TOTAL SALES AVERAGE SALE PRI AVERAGE \$ PER SQ	# UNITS 2 2 2 3 3 3	BDM 3 2 3 3 6	BTH 2 3 3 5 SALES	SQ FT 1091 1118 2288 1728 3189	YR BLT 1953 1922 1952 1923 1908 MBER .	LOT SZ 2624 2698 3909 6120 2698	SALE PRICE \$1,269,000 \$1,705,000 \$2,300,000 \$2,560,450 \$9,759,450 \$1,951,890 \$1,037
STREET RIALTO AVE WAVECREST AVE LINDEN AVE MARCO PL WAVECREST AVE TOTAL SALES AVERAGE SALE PRI AVERAGE \$ PER SQ CO STREET	# UNITS 2 2 2 3 3 3 CE 2 FT	BDM 3 2 3 3 6	BTH 2 3 3 5 5 SALES BTH	SQ FT 1091 1118 2288 1728 3189	YR BLT 1953 1922 1952 1923 1908	LOT SZ 2624 2698 3909 6120 2698	SALE PRICE \$1,269,000 \$1,705,000 \$1,925,000 \$2,300,000 \$2,560,450 \$9,759,450 \$1,951,890 \$1,037 SALE PRICE
STREET RIALTO AVE WAVECREST AVE LINDEN AVE MARCO PL WAVECREST AVE TOTAL SALES AVERAGE SALE PRI AVERAGE \$ PER SQ	# UNITS 2 2 2 3 3 3 CE 2 FT	BDM 3 2 3 3 6 NIUM 1 BDM	BTH 2 3 3 5 SALES	SQ FT 1091 1118 2288 1728 3189 . NOVEI SQ FT	YR BLT 1953 1922 1952 1923 1908 MBER . YR BLT	LOT SZ 2624 2698 3909 6120 2698 2014	SALE PRICE \$1,269,000 \$1,705,000 \$2,300,000 \$2,560,450 \$9,759,450 \$1,951,890 \$1,951,890 \$1,037 SALE PRICE \$729,000
STREET RIALTO AVE WAVECREST AVE LINDEN AVE MARCO PL WAVECREST AVE TOTAL SALES AVERAGE SALE PRI AVERAGE \$ PER SQ CO STREET S VENICE BLVD	# UNITS 2 2 2 3 3 3 CE FT	BDM 3 2 3 3 6 NIUM 1 BDM	BTH 2 3 3 5 5 SALES BTH	SQ FT 1091 1118 2288 1728 3189 . NOVEI SQ FT	YR BLT 1953 1922 1952 1923 1908 MBER . YR BLT	LOT SZ 2624 2698 3909 6120 2698 2014	SALE PRICE \$1,269,000 \$1,705,000 \$2,300,000 \$2,560,450 \$9,759,450 \$1,951,890 \$1,951,890 \$1,037 SALE PRICE \$729,000
STREET RIALTO AVE WAVECREST AVE LINDEN AVE MARCO PL WAVECREST AVE TOTAL SALES AVERAGE SALE PRI AVERAGE \$ PER SQ CO STREET S VENICE BLVD TOTAL SALES	# UNITS 2 2 2 3 3 3 CE FT NDOMII	BDM 3 2 3 3 6 NIUM 1 BDM	BTH 2 3 3 5 5 SALES BTH	SQ FT 1091 1118 2288 1728 3189 . NOVEI SQ FT	YR BLT 1953 1922 1952 1923 1908 MBER . YR BLT	LOT SZ 2624 2698 3909 6120 2698 2014	SALE PRICE \$1,269,000 \$1,705,000 \$2,300,000 \$2,560,450 \$9,759,450 \$1,951,890 \$1,951,890 \$1,037 SALE PRICE \$729,000

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Sales are for all of Venice and do not necessarily represent sales of CJ & Jay Cole. Information is compiled from DataQuick and the MLS/CLAW. Sources are deemed reliable; however, no representation of any kind is made as to its accuracy

VIEW THE VENICE PROPERTY SALES FOR THE PAST 14 YEARS

NOVEMBER SINGLE FAMILY HOME SALES COMPARISON WITH PREVIOUS MONTH AND A YEAR AGO ...



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THE NUMBER OF VENICE SINGLE FAMILY HOME THAT SOLD IN NOVEMBER DECREASED 44% when compared to last year and 26% from last month. The sales volume also decreased ... 34% and 38% respectively. The average home sale price was 13% below a year ago and 38% below last month. Price per square foot rose 19% over a year ago and 4% from last month.

OCTOBER 2014 VENICE PROPERTY SALES ...

See below for a list of all of the properties sold in Venice during October 2014 and the comparison chart.

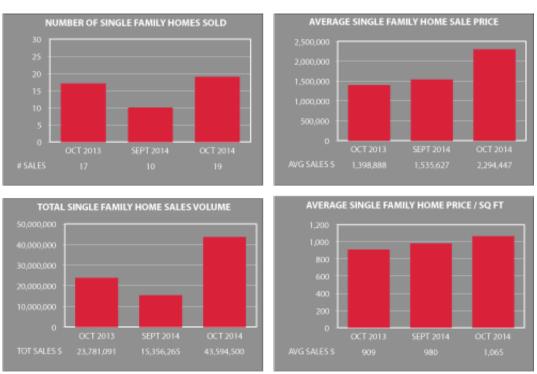
SINGLE	AMILY	SALES	5. ОСТС	BER.2	014						
STREET	BDM	BTH	SQ FT	YR BLT	LOT 5Z	SALE PRICE					
MARCO PL	3	1	1125	1947	4000	\$900,000					
RIALTO AVE	2	1	912	1913	1682	\$950,000					
VAN BUREN AVE	2	2	1432	1929	4200	\$1,075,000					
VERNON AVE	3	2	1694	1960	6575	\$1,160,000					
GLYNDON AVE	2	1	1008	1931	5767	\$1,212,500					
AMOROSO PL	3	1	1125	1947	5869	\$1,235,000					
SUNSET AVE	2	1	916	1952	4802	\$1,325,000					
GRAND BLVD	3	2	1368	1922	2700	\$1,375,000					
HAMPTON DR	2 2	1 2	855	1953	3006	\$1,400,000					
WILSON AVE INDIANA AVE	∠ 3	∠ 3	1305 2233	1950 1923	3600 4808	\$1,575,000 \$1,600,000					
LOUELLA AVE	5	4	2235	1925	4000 5460	\$1,717,000					
OXFORD AVE	4	3	3005	2001	4761	\$2,015,000					
LOUELLA AVE	4	4	3279	2014	5199	\$2,180,000					
PACIFIC AVE	4	5	3300	2014	2401	\$2,425,000					
WALNUT AVE	4	3	3208	2008	5731	\$2,925,000					
NOWITA PL	4	3	3145	1994	3400	\$3,825,000					
VIENNA WAY	5	6	4589	2014	10894	\$4,700,000					
26TH AVE	3	4	4034	1935	5043	\$10,000,000					
TOTAL SALES						\$43,594,500					
AVERAGE SALE PRICE						\$2,294,447					
AVERAGE \$ PER SQ FT						\$1,065					
RESIDENTIAL INCOME SALES . OCTOBER . 2014											
STREET # UNITS	BDM	BTH	SQ FT	YR BLT	LOT SZ	SALE PRICE					
VENEZIA AVE 2	2	2	1436	1923	3675	\$1,350,000					
PENMAR AVE 2	3	3	1654	1949	6203	\$1,400,000					
OCEAN AVE 2		3	1774	1915	2606	\$1,482,750					
GRAND BLVD 3	2	3	1318	1956	3106	\$1,600,000					
		_	3324								
	6	6		1964	3512	\$1,800,000					
PRESTON WAY 2		3	2376	1938	10893	\$2,000,000					
DUDLEY AVE 7	4	8	5232	1972	3560	\$2,400,000					
GRAND CANAL 4	8	4	2772	1948	5264	\$3,300,000					
TOTAL SALES						\$15,332,750					
AVERAGE SALE PRICE						\$1,916,594					
AVERAGE \$ PER SQ FT						\$771					
CONDOMINIUM SALES . OCTOBER . 2014											
STREET	BDM	BTH	SQ FT	YR BLT		SALE PRICE					
ABBOT KINNEY BLVD	2	2	1033	1980		\$785,000					
SUNSET AVE	2	3	1380	2012		\$950,000					
BREEZE AVE	2	2	1168	1976		\$995,000					
ROSE AVE	2	3	1370	1992		\$1,050,000					
		2									
5TH AVE	1	2	1608	1999		\$1,235,000					
HAMPTON DR	۷	2	1358	2004		\$1,250,000					
TOTAL SALES						\$6,265,000					
AVERAGE SALE PRICE						\$1,044,167					
AVERAGE \$ PER SQ FT						\$791					
VACANT	VACANT LAND SALES . OCTOBER . 2014										
STREET					LOT SZ	SALE PRICE					
RENNIE AVE					2125	\$1,635,000					
COMMERCIAL SALES. OCTOBER. 2014											
STREET	BDM	BTH	SQ FT	YR BLT	LOT 5Z	SALE PRICE					
ZENO PL	2	1	576	1923	3112	\$1,875,000					

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THE NUMBER OF VENICE SINGLE FAMILY HOME THAT SOLD IN OCTOBER INCREASED 12% when compared to last year and 90% from last month. The sales volume also increased ... 83% and 184% respectively. The average home sale price was 64% above a year ago and up 49% when compared to last month. Price per square foot rose 17% over a year ago and 9% from last month.

FIND OUT WHAT YOUR HOME IS WORTH CALL CJ ... 310.823.3129 or 310.773.6945



SEARCH FOR VENICE HOMES AND PROPERTIES FOR SALE ...

Venice Beach Living's web site has a great Multiple Listing Service search that is set up to search for all types of properties in Venice.

Check out all of the properties for sale in Venice

Please watch and share my video to learn all about enjoying life in Venice !!!



AT VENICE BEACH LIVING ...

We pride ourselves The decision of home-ownership is a big one and Venice Beach Living is dedicated to every one of our clients ... to serve them with honesty and integrity, to commit our extensive knowledge of the market place to their benefit, to oversee the transaction to their benefit and to provide personalized one-on-one service. We strive to be the best real estate brokerage in Venice ... not the biggest.

Our focus is VENICE ... only VENICE !!!

For more information on how Venice Beach Living can help you with all your real estate needs, please visit <u>venicebeachliving.com</u> or give us a call at 310.773.6945.

FAST FACTS ...

California median home price - October 2014: \$450,620 (Source: CAR)

California highest median home price by region/county October 2014: San Mateo, \$1.07 million (Source: CAR)

California lowest median home price by region/county October 2014: Tehama County, \$160,000 (Source: CAR)

California Pending Home Sales Index - October 2014: Increased 2 percent from 102.6 in September to 104.6 in October (Source: CAR)

California Traditional Housing Affordability Index - Second Quarter 2014: 30 percent (Source: CAR)

Conforming mortgage rates - week ending 12/11/2014 (Source: Freddie Mac)

- 30-yr. fixed: 3.93% fees/points: 0.5%
- 15-yr. fixed: 3.20% fees/points: 0.5%
- 1-yr. adjustable: 2.40% fees/points: 0.4%



FIND US ON FACEBOOK ...

We invite you to <u>Become a Fan on Facebook</u>. You will find timely Venice news ... what's happening in the community and with Venice real estate. Hope you "like" it and visit often. Thanks ... CJ & Jay.

Our page is located at http://facebook.com/VeniceBeachLiving

CONTACT US !!!

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CJ COLE, BROKER Venice Beach Living

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Please keep us in mind when you have family, friends or associates who are thinking of buying or selling a home ... We'd love to help them achieve their dream !!!

Thanks ... CJ & Jay

PS. I respect your privacy and if I have sent this to you in error, please accept my apologies and reply with "REMOVE" in the subject line for automatic exclusion from future communications.

PSS. The information above is deemed reliable but not guaranteed. This is not intended as a solicitation if your property is currently listed.

