



... A boutique real estate brokerage selling the Venice lifestyle since 1987
310.823.3129 ... 310.773.6945 ... VeniceBeachLiving.com

"VENICE STYLE"

MARCH . 2016

... the pulse of what's happening in Venice Beach, California

Greetings to all my friends and clients ...

I have spent quite a bit of time this month working on a new design and format for my monthly presentation of the Venice Real Estate Market Statistics. As you all realize, I prepare and analyze the most extensive review of the listings and sales of properties in our community. I am hoping that you will find this enhanced report useful and informative. I welcome all of your comments and suggestions !!!

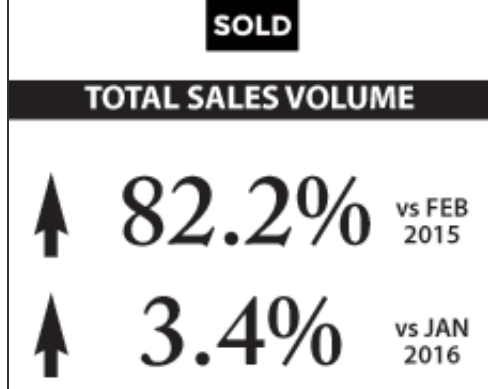
You will now find that our Venice Market Report is available two ways ... as a downloadable file that you can save/print or by linking to our website. Our new format offers lots more info + the ability to save it.

Cheers ...

CJ Cole . Owner/Broker Venice Beach Living



real estate service ... beyond ordinary !!!
visit our website at venicebeachliving.com



Venice Single Family Home Sales Increase 82% Over a Year Ago ...

According to CLAW, February's single family home sales volume (\$26,012,600) gained 82.2% over February 2015 and was up 3.4% from last month ...

[View the Report](#)

[Download the Report](#)

For a free & confidential expert broker opinion on your home's market value ... call me at 310.773.6945 !!!



The Most Common Questions Asked by Home Buyers ... Answered

Buying a home is thrilling, scary, sometimes weird, often epic, and never dull. You're ponying up a huge wad of cash for a place you'll inhabit hopefully for years to come. As such, you're bound to have a lot of questions throughout every step of the process ...

[Find the answers](#)



4 Home Improvements That Can Lower (or Eliminate) Your Tax Bill ...

We know. It's tax season and you're knee-deep in paperwork and you already dipped into your savings to remodel your home last year and now you have to pay more money to the IRS and you just want it all to end already ...

[Read about them](#)



Mike Bonin to Present Plan for Ending Homelessness in Venice Tuesday, March 29th ...

Councilman Mike Bonin will hold a Venice Beach Homelessness Solutions Meeting Tuesday, March 29th at 7:00 at the Westminster Avenue Elementary School, 1010 Abbot Kinney Boulevard. Bonin intends to unveil his Homelessness Strategy for Venice.

[More info](#)



VNC Candidate recruitment evening "Politics Ain't for Sissies" Thursday, March 31st ...

Former California power politicians (the Honorables Deborah Bowen, Ruth Galanter, and Betsy Butler) hit the stage at Westminster to tell it like it is. This is part of the Venice Neighborhood Council "Candidate Recruitment," but bills itself as a main attraction for 2016. The event will be from 7 to 9 pm, March 31st at Westminster Elementary School, 1010 Abbot Kinney.

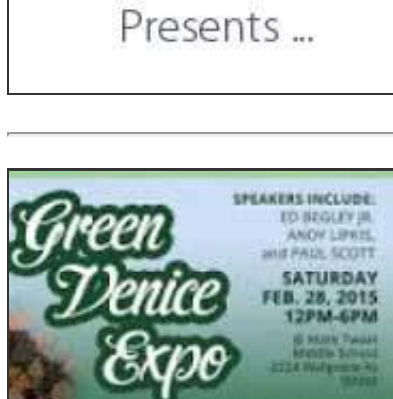
[Check out the invitation](#)



The US Premiere of 'Autumn and Winter' by Lars Noren Opens April 7th at the Pacific Resident Theatre ...

'Autumn and Winter' examines the relationship of older parents and their two adult daughters, during their regular monthly dinner. The play is rich, and powerfully emotional with bursts of humor. This is the first show of the subscription season ...

[Buy your tickets](#)



VNC to Host Green Venice Expo Saturday, April 9th ...

The Venice Neighborhood Council will host the 2nd annual Green Venice Expo 2.0 on Saturday, April 9th at Mark Twain Middle School from 12 to 5pm. The day-long gathering on green sustainability will feature exhibitors and organizations dedicated to Mother Earth. Strategies, speakers and demonstrations on how to keep Venice green ...

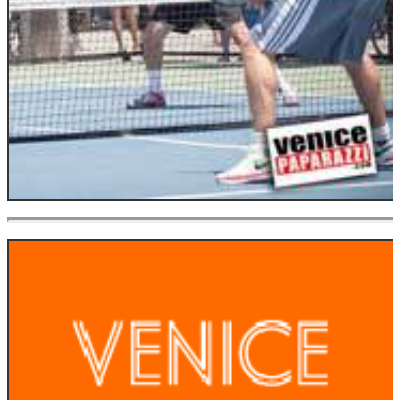
[Read more](#)



Venice Beach Recreation and Parks announce 2016 Paddle Tennis tournament dates ...

The Venice Beach Paddle Tennis Tournament is widely regarded as one of the toughest and best Paddle Tennis tournaments in the World to win, because the Venice Beach Paddle Tennis recreational facility is where most of the top professional players live and practice their games year round.

[Get the schedule](#)



2016 Venice Design Series Starts April 30th ...

The Venice Design Series will feature six site-specific events (April 30 to May 21) celebration architecture, cuisine, landscape and performance. The event benefits Venice Community Housing, a nonprofit housing and economic development organization.

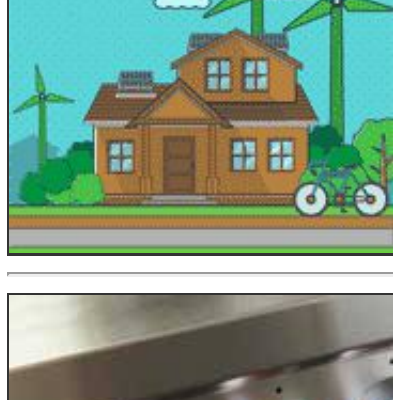
[All the info](#)



Do You Qualify for A Home Energy Tax Credit?

Every year the IRS and federal government offer a number of tax credits to homeowners based on how they generate and use energy in their home. The more efficient your home is, the bigger the credit you'll receive.

[See if you qualify](#)



Tips to Keep That Stainless Steel Shining ...

If you have ever owned any stainless steel products, you know how beautiful and appealing the look can be. Stainless steel appliances give a renovated kitchen that POP! it needs ...

[Check out the tips](#)

FAST FACTS ...

- California median home price - February 2016: \$446,460 (Source: CAR)
- California highest median home price by region/county February 2016: San Francisco, \$1,437,500 (Source: CAR)
- California lowest median home price by region/county February 2016: Siskiyou & Tehama, \$175,000 (Source: CAR)
- California Pending Home Sales Index - February 2016: 120.9, Increased 0.4 percent year over year (Source: CAR)
- California Traditional Housing Affordability Index - Third Quarter 2015: 29 percent (Source: CAR)
- Conforming mortgage rates - week ending 3/10/2016 (Source: Freddie Mac)
 - 30-yr. fixed: 3.73% fees/points: 0.5%
 - 15-yr. fixed: 2.99% fees/points: 0.4%



Please watch and share my video to learn all about enjoying life in Venice !!!



AT VENICE BEACH LIVING ...

We pride ourselves The decision of home-ownership is a big one and Venice Beach Living is dedicated to every one of our clients ... to serve them with honesty and integrity, to commit our extensive knowledge of the market place to their benefit, to oversee the transaction to their benefit and to provide personalized one-on-one service. We strive to be the best real estate brokerage in Venice ... not the biggest.

Our focus is VENICE ... only VENICE !!!

For more information on how Venice Beach Living can help you with all your real estate needs, please visit venicebeachliving.com or give us a call at 310.773.6945.



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Please keep us in mind when you have family, friends or associates who are thinking of buying or selling a home ... We'd love to help them achieve their dream !!!

Thanks ... CJ & Jay

PS. I respect your privacy and if I have sent this to you in error, please accept my apologies and reply with "REMOVE" in the subject line for automatic exclusion from future communications.

PSS. The information above is deemed reliable but not guaranteed. This is not intended as a solicitation if your property is currently listed.