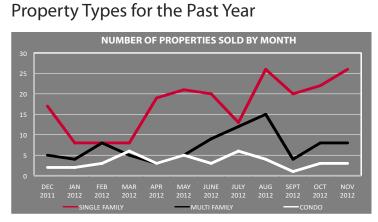
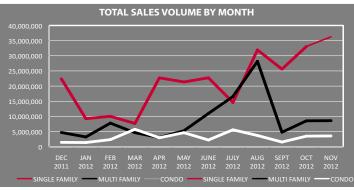
The List of All Venice Sales in November

| | NGLE FA | | | . NOVE | | | |
|--|---------|----------|------------|----------------------|----------------|--------|----------------------------|
| STREET | | BDM | BTH | SQ FT | YR BLT | LOT SZ | SALE PRICE |
| 5TH AVE | | 2 | 1 | 900 | 1924 | 1350 | \$530,000 |
| SAN MIGUEL AVE | | 1 | 1 | 734 | 1910 | 2178 | \$570,000 |
| GRAND | | 2 | 1 | 578 | 1921 | 2338 | \$735,000 |
| VAN BUREN AVE | | 2 | 1 | 1392 | 1937 | 4201 | \$776,000 |
| WALNUT AVE | | 3 | 2 | 1262 | 1950 | 5596 | \$780,000 |
| GARFIELD AVE | | 2 | 1 | 869 | 1948 | 4207 | \$800,000 |
| WINDWARD AVE | | 1 | 1 | 695 | 1920 | 2850 | \$800,000 |
| 6TH AVE | | 2 | 2 | 644 | 1922 | 3000 | \$803,300 |
| GLENCOE AVE | | 3 | 2 | 1258 | 1921 | 5257 | \$860,000 |
| VISTA PL | | 2 | 2 | 1348 | 1979 | 2250 | \$888,000 |
| NOWITA PL | | 4 | 2.5 | 1107 | 1923 | 4776 | \$975,000 |
| BEACH AVE | | 4 | 2 | 2256 | 1942 | 3999 | \$1,150,000 |
| NOWITA PL | | 2 | 1.75 | 978 | 1923 | 3400 | \$1,181,600 |
| INDIANA AVE | | 3 | 2 | 1427 | 1956 | 5997 | \$1,200,000 |
| NOWITA PL | | 2 | 2 | 1112 | 1924 | 3145 | \$1,325,000 |
| GRAYSON AVE | | 3 | 1.5 | 1628 | 1942 | 5096 | \$1,330,000 |
| CALIFORNIA AVE | | 3 | 3 | 2265 | 2009 | 2532 | \$1,350,000 |
| CLUNE AVE | | 3 | 2 | 1774 | 1939 | 5154 | \$1,455,000 |
| SANTA CLARA AVE | | 2 | 1.75 | 1260 | 1979 | 5177 | \$1,475,000 |
| SUPERBA AVE | | 5 | 3 | 2445 | 1913 | 3398 | \$1,520,000 |
| NOWITA PL | | 3 | 3 | 1752 | 1928 | 2975 | \$1,560,000 |
| RIALTO AVE | | 3 | 2.5 | 2756 | 2004 | 2550 | \$1,830,000 |
| ALTAIR PL | | 3 | 4 | 4472 | 1989 | 2700 | \$2,421,000 |
| WESTMINSTER AVE | | 4 | 3 | 2886 | 1938 | 5201 | \$2,950,000 |
| NOWITA PL | | 5 | 4.5 | 3800 | 1921 | 3400 | \$3,000,000 |
| OCEAN FRONT WALK | < | 1 | 4 | 3600 | 2008 | 2617 | \$4,000,000 |
| TOTAL SALES AVERAGE SALE PRI | CE | | | | | | \$36,264,900 |
| AVERAGE SALE PRI AVERAGE \$ PER SQ | | | | | | | \$1,394,804 \$802 |
| RESIDENTIAL INCOME SALES . NOVEMBER . 2012 | | | | | | | |
| | | | | | | | |
| STREET | # UNITS | BDM | BTH | SQ FT | YR BLT | LOT SZ | SALE PRICE |
| PENMAR AVE | 3 | 2 | 2 | 1420 | 1949 | 6203 | \$650,000 |
| WOODLAWN AVE | 2 | 2 | 2 | 1152 | 1924 | 4188 | \$770,000 |
| 20TH AVE | 2 | 2 | 4 | 2084 | 1978 | 2642 | \$787,648 |
| GLENCOE AVE | 5 | 4 | 5 | 2496 | 1903 | 5848 | \$900,000 |
| 6TH AVE | 4 | 4 | 4 | 1884 | 1923 | 6358 | \$975,000 |
| | 2 | 2 | 1 | 1700 | 1919 | 2701 | \$980,000 |
| SUPERBA AVE | 2 | 3 | 2 | 1232 | 1924 | 3599 | \$1,080,000 |
| 26TH AVE TOTAL SALES | 2 | 4 | 4.5 | 4051 | 2008 | 2639 | \$2,450,000 \$8,592,648 |
| AVERAGE SALE PRI | CF | | | | | | \$8,392,048 \$1,074,081 |
| AVERAGE \$ PER SQ | | | | | | | \$536 |
| | | | | . NOVE | MDED | 2012 | |
| STREET | NDOMI | BDM | | | | 2012 | |
| OCEAN AVE | | вDМ 2 | BTH | SQ FT 1470 | YR BLT 1984 | | SALE PRICE |
| FLOWER AVE | | | 2.5 | | 2000 | | \$749,000 |
| 28TH AVE | | 3 3 | 3.5 3.5 | 1970 2003 | 2000 1975 | | \$1,183,000 \$1,620,000 |
| TOTAL SALES | | 3 | ر.ر | 2003 | 1213 | | \$3,552,000 |
| AVERAGE SALE PRICE | | | | | | | \$1,184,000 |
| AVERAGE \$ PER SQ | | | | | | | \$653 |
| | | | | | | | |
| COMMERCIAL SALES . NOVEMBER . 2012 | | | | | | | |
| | | RDM | DTU | CO LT | VDDIT | | |
| STREET LINCOLN BLVD | | BDM | BTH | SQ FT 3995 | YR BLT 1928 | 4808 | SALE PRICE \$1,900,000 |

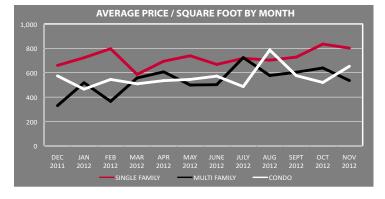
Sales are for all of Venice and do not necessarily represent sales of CJ Cole. Information is compiled from CoreLogic[®] and the MLS/CLAW.

A Comparison of the Sales Statistics for All











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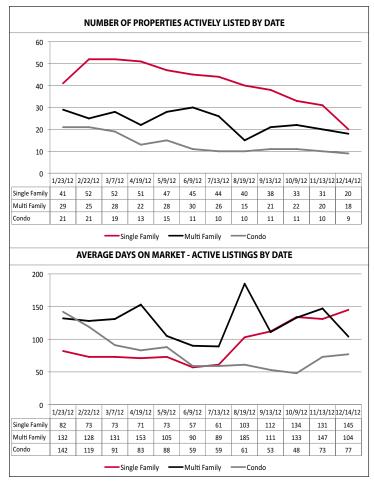
CJ Cole | Broker Owner | Venice Beach Living | BRE #00960322 310.823.3129 | 310.773.6945 | www.venicebeachliving.com

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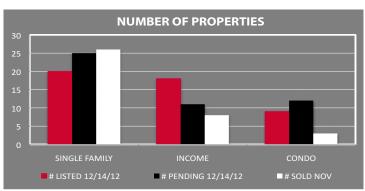
November Home Sales Stats As Compared to Last Month and a Year Ago



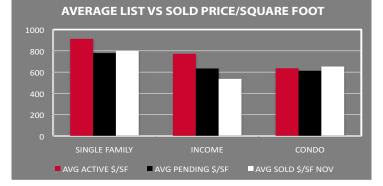
Past Year's Look at the Number of Properties Actively Listed and the Days on Market for All Property Types



Active and Pending Listings vs Last Month's Sales



AVERAGE LIST VS SOLD PRICES \$2,500,000 AVG PENDING LIST \$ AVG ACTIVE LIST \$ AVG SOLD \$ NOV



About My Stats ...

WHY MY STATISTICS ARE MORE ACCURATE than either those from the Multiple Listing Service or the Los Angeles County Tax Records (used for the Los Angeles Times reports) ... First of all, I must state, no sources are absolutely perfectly accurate (even mine) !!! However, by merging the data from both of the sources, the resulting data is much more accurate. The accuracy of any statistics is solely dependent upon the accuracy input data. The MLS inaccuracies are, for the most part, a result of agent input errors ... wrong property type, inaccurate sale date, wrong MLS-defined area, missing square footage, and duplicate MLS entries. The County Records (obtained from CoreLogic®, a paid service) often do not report the sales price and, therefore, those sales are not included in their stats. Additionally, there are a number of properties that sell without a Realtor® which are discovered in CoreLogic®; but do not show in the MLS stats.



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