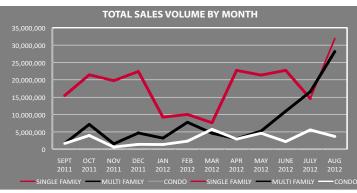
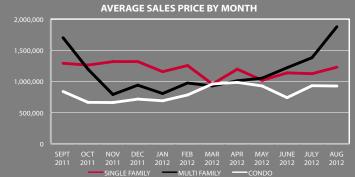
The List of All Venice Sales in August

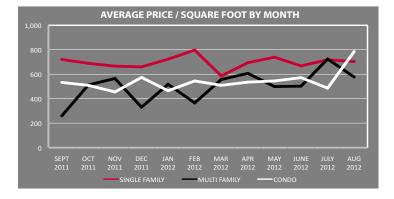
SIN	GLE	AMILY	SALE	S . AUG	UST . 20	012		
STREET		BDM	BTH	SQ FT	YR BLT	LOT SZ	SALE PRICE	
LOUELLA AVE		2	1	624	1922	5846	\$560,000	
AMOROSO PL		2	1	920	1952	4320	\$625,000	
MARCO PL		2	1	1320	1923	4000	\$706,000	
SUNSET AVE		2	1	794	1922	5557	\$740,000	
INDIANA AVE		4	2	1640	1957	4996	\$750,000	
BROOKS AVE		3	1	1046	1925	5080	\$770,000	
PENMAR AVE		3	2	1686	1947	5402	\$815,000	
COMMONWEALTH AVE		2	1.5	1040	1928	4178	\$830,000	
MARCO PL		4	2	1320	1923	4280	\$840,000	
GLENCOE AVE		4	2.5	1700	1921	5588	\$929,000	
WALNUT AVE		4	3	1601	1949	5899	\$935,000	
FREY AVE		3	1	1135	1956	3606	\$938,500	
ELECTRIC AVE		2	1	1027	1923	3978	\$975,000	
BROOKS AVE		3	2.5	1888	1999	2248	\$1,025,000	
PALMS BLVD		3	2	1300	1923	10962	\$1,085,000	
MAIN ST		3	2	1516	1963	1403	\$1,100,000	
3RD AVE		5	5	3176	1925	6188	\$1,125,000	
AMOROSO PL		2	2	1193	1914	3600	\$1,175,000	
PALMS BLVD		2	1	1022	1940	10891	\$1,275,000	
BOCCACCIO AVE		3	3	2370	1925	4000	\$1,550,000	
LOUELLA AVE		5	4.5	2825	1948	5848	\$1,725,000	
WILSON AVE		3	3	2993	2007	3600	\$1,920,000	
VENICE WAY		4	3.5	3154	2007	2249	\$1,950,000	
LINNIE CANAL		3	3	2240	2002	2852	\$2,100,000	
CALIFORNIA AVE		3	4.5	2216	2008	5369	\$2,625,000	
HOWLAND CANAL		4	4	3644	2002	2854	\$2,840,000	
TOTAL SALES							\$31,908,500	
AVERAGE SALE PRICE							\$1,227,250	
AVERAGE \$ PER SQ FT							\$703	
RESIDENTIAL INCOME SALES . AUGUST . 2012								
STREET #1	UNITS	BDM	BTH	SQ FT	YR BLT	LOT SZ	SALE PRICE	
PALMS	2	4	3	1270	1957	6062	\$760,000	
BROOKS AVE	2	4	2	1561	1960	4356	\$875,000	
6TH AVE	3	3	3	1441	1923	5670	\$880,000	
GRAND BLVD	2	2	2	1473	1947	4504	\$957,000	
GRAND BLVD	2	2	2	1473	1947	4505	\$957,000	
GRAND BLVD	2	2	2	1473	1947	4505	\$1,050,000	
BOCCACCIO AVE	2	3	2	1606	1924	4000	\$1,260,000	
MILWOOD AVE	2	2	2	616	1920	5405	\$1,266,500	
BROADWAY ST	2	4	2.75	2124	1923	4628	\$1,280,000	
CRESTMOORE PL	2	4	3.25	2584	1978	4200	\$1,390,000	
VENEZIA AVE	6	6	6	3960	1928	10628	\$1,590,000	
N VENICE WAY	4	8	4	3362	1947	5922	\$1,850,000	
OCEAN FRONT WALK	4	8	7	3833	1971	2526	\$3,315,000	
INDIANA AVE	6	7	9	9595	1987	15568	\$5,000,000	
CANAL ST	12	18	18	12391	1980	17906	\$5,725,000	
TOTAL SALES							\$28,155,500	
AVERAGE SALE PRICE							\$1,877,033	
AVERAGE \$ PER SQ FT							\$577	
CONDOMINIUM SALES . AUGUST . 2012								
STREET		BDM	BTH	SQ FT	YR BLT		SALE PRICE	
MARR ST		1	1	615	1984		\$330,000	
MAIN ST		1	1	1181	2009		\$736,300	
ELECTRIC AVE		2	3	1776	2005		\$1,300,000	
BROOKS AVE		3	1	1140	1920		\$1,335,000	
TOTAL SALES							\$3,701,300	
AVERAGE SALE PRICE							\$925,325	
AVERAGE \$ PER SQ FT							\$786	
VAC	VACANT LAND SALES . AUGUST . 2012							
STREET						LOT SZ	SALE PRICE	
ABBOT KINNEY BLVD						2700	\$1,800,000	

A Comparison of the Sales Statistics for All Property Types for the Past Year









Sales are for all of Venice and do not necessarily represent sales of CJ Cole. Information is compiled from CoreLogic[®] and the MLS/CLAW.



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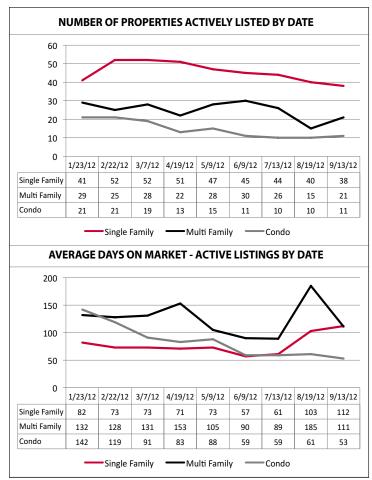
CJ Cole | Broker Owner | Venice Beach Living | BRE #00960322 310.823.3129 | 310.773.6945 | www.venicebeachliving.com

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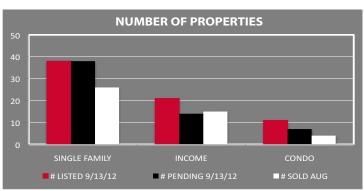
August Home Sales Stats As Compared to Last Month and a Year Ago



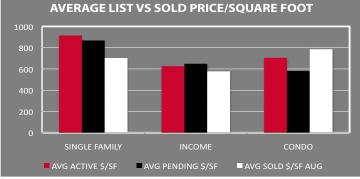
Past Year's Look at the Number of Properties Actively Listed and the Days on Market for All Property Types



Active and Pending Listings vs Last Month's Sales



AVERAGE LIST VS SOLD PRICES



About My Stats ...

WHY MY STATISTICS ARE MORE ACCURATE than either those from the Multiple Listing Service or the Los Angeles County Tax Records (used for the Los Angeles Times reports) ... First of all, I must state, no sources are absolutely perfectly accurate (even mine) !!! However, by merging the data from both of the sources, the resulting data is much more accurate. The accuracy of any statistics is solely dependent upon the accuracy input data. The MLS inaccuracies are, for the most part, a result of agent input errors ... wrong property type, inaccurate sale date, wrong MLS-defined area, missing square footage, and duplicate MLS entries. The County Records (obtained from CoreLogic[®], a paid service) often do not report the sales price and, therefore, those sales are not included in their stats. Additionally, there are a number of properties that sell without a Realtor[®] which are discovered in CoreLogic[®]; but do not show in the MLS stats.



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