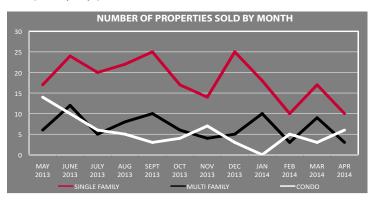
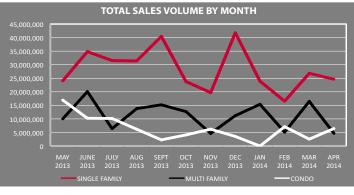
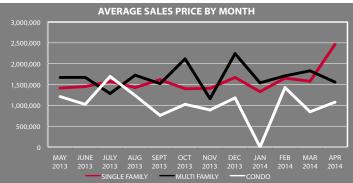
The List of All Venice Sales in April

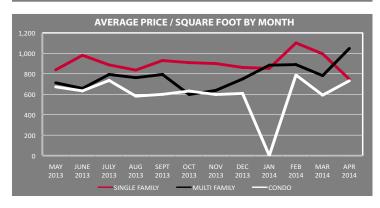
SINGLE FAMILY SALES . APRIL . 2014								
STREET		BDM	BTH	SQ FT	YR BLT	LOT SZ	SALE PRICE	
6TH AVE		2	2	995	1911	1983	\$800,000	
COMMONWEALTH A	AVE	2	2	1444	1926	6601	\$1,100,000	
GRANT AVE		2	1	1226	1929	4197	\$1,200,000	
ROSE AVE		5	3.5	3085	1961	6250	\$1,320,000	
SANBORN AVE		2	1	1076	1942	4585	\$1,400,000	
VENEZIA AVE		2	2	1594	1921	3658	\$1,695,000	
GRANT AVE		4	4	2490	1929	4197	\$1,749,000	
INDIANA AVE		4	4	2446	1948	4810	\$1,925,000	
SANTA CLARA AVE		2	2	4837	2002	5177	\$2,300,000	
WINDWARD AVE		3	3.5	13796	1994	12064	\$11,150,000	
TOTAL SALES							\$24,639,000	
AVERAGE SALE PR	ICE						\$2,463,900	
AVERAGE \$ PER SC) FT						\$747	
			OME	CALEC		201/		
	SIDENTI							
STREET	# UNITS	BDM	BTH	SQ FT	YR BLT	LOT SZ	SALE PRICE	
ROSE AVE HORIZON AVE	2 2	0	4	1368 1592	1956	2909	\$1,375,000	
CALIFORNIA AVE	2	4 3	2 2	1592	1957 1915	2699 5383	\$1,600,000 \$1,700,000	
	Z	2	Z	1300	1913	2202	\$1,700,000	
TOTAL SALES							\$4,675,000	
AVERAGE SALE PR							\$1,558,333	
AVERAGE \$ PER SC) FT						\$1,048	
CONDOMINIUM SALES . APRIL . 2014								
STREET	# UNITS	BDM	BTH	SQ FT	YR BLT	LOT SZ	SALE PRICE	
MARR ST		2	2	828	1984		\$620,000	
HAMPTON DR		0	2	1451	2004		\$940,000	
HAMPTON DR		2	2	1451	2004		\$1,101,300	
26TH AVE		2	3	1291	1992		\$1,250,000	
MILDRED AVE		2	3	1817	2007		\$1,460,000	
MILDRED AVE		3	3	1980	1981		\$1,087,500	
TOTAL SALES							\$6,458,800	
AVERAGE SALE PR	ICE						\$1,076,467	
AVERAGE \$ PER SC) FT						\$732	
VACANT LAND SALES . APRIL . 2014								
STREET	# UNITS	BDM	BTH	SQ FT	YR BLT	LOT SZ	SALE PRICE	
SHERMAN CANAL		22111	2111			2850	\$1,725,000	

A Comparison of the Sales Statistics for All Property Types for the Past Year









Sales are for all of Venice and do not necessarily represent sales of CJ Cole. Information is compiled from CoreLogic[®] and the MLS/CLAW.

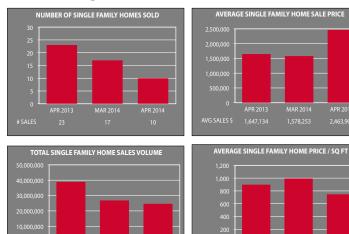


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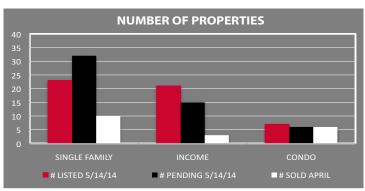
April Home Sales Stats As Compared to Last Month and a Year Ago



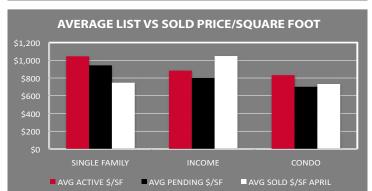
Comparison Stats of April Sales with Last Month and Previous Year for All Property Types

		Average Sale Price	Median Sale Price	Avg Price Per SF
ALL SALES	Apr 2014	1,882,779	1,375,000	773
	Change	19%	2%	-12%
	Mar 2014	1,580,547	1,350,000	876
	Apr 2014	1,882,779	1,375,000	773
	Change	-88%	-3%	-8%
	Apr 2013	16,105,651	1,411,000	838
SINGLE FAMILY	Apr 2014	2,463,900	1,031,667	747
	Change	56%	-22%	-25%
	Mar 2014	1,578,253	1,315,000	995
	Apr 2014	2,463,900	1,031,667	747
	Change	50%	-29%	-17%
	Apr 2013	1,647,134	1,450,000	898
RES INCOME	Apr 2014	1,558,333	1,600,000	1,048
	Change	-15%	-8%	34%
	Mar 2014	1,829,506	1,730,000	782
	Apr 2014	1,558,333	1,600,000	1,048
	Change	-10%	-1%	44%
	Apr 2013	1,727,833	1,610,000	730
CONDOMINIUM	Apr 2014	1,076,467	783,767	732
	Change	27%	1%	24%
	Mar 2014	846,667	775,000	591
	Apr 2014	1,076,467	783,767	732
	Change	-2%	-25%	14%
	Apr 2013	1,095,667	1,040,000	640

Active and Pending Listings vs Last Month's Sales



AVERAGE LIST VS SOLD PRICES



About My Stats ...

WHY MY STATISTICS ARE MORE ACCURATE than either those from the Multiple Listing Service or the Los Angeles County Tax Records (used for the Los Angeles Times reports) ... First of all, I must state, no sources are absolutely perfectly accurate (even mine) !!! However, by merging the data from both of the sources, the resulting data is much more accurate. The accuracy of any statistics is solely dependent upon the accuracy input data. The MLS inaccuracies are, for the most part, a result of agent input errors ... wrong property type, inaccurate sale date, wrong MLS-defined area, missing square footage, and duplicate MLS entries. The County Records (obtained from CoreLogic[®], a paid service) often do not report the sales price and, therefore, those sales are not included in their stats. Additionally, there are a number of properties that sell without a Realtor[®] which are discovered in CoreLogic[®]; but do not show in the MLS stats.



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